



belagroprombank

# INVESTMENT MEMORANDUM

OZERITSKY-AGRO  
OPEN JOINT-STOCK COMPANY



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# INVESTMENT PROPOSAL

## THE PURPOSE OF ATTRACTING AN INVESTOR

- Collaborative efforts to develop the enterprise and improve its performance through:
  - enhancement of the business and management mechanisms
  - joint implementation of investment projects

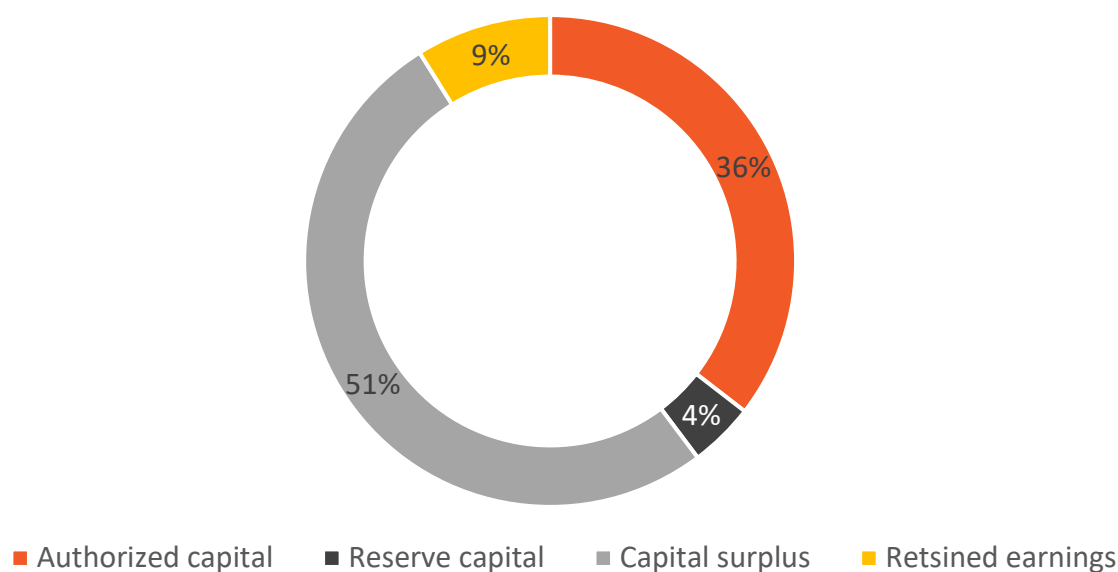
## CO-OPERATION FORMS

- Sale of 6,9% stock to the investor
- Joint development and implementation of investment projects
- Harmonization of the marketing and sales policies
- Adoption of progressive/innovative technologies of agricultural produce manufacturing, processing and sale

| Indicator                                   | Long-term investments |
|---------------------------------------------|-----------------------|
| Authorized capital as of 01.04.2026, BYN    | 75,686,604            |
| Net assets/equity as of 01.04.2026, BYN'000 | 213,435               |
| Total shares                                | 206,794               |
| Par value, BYN                              | 366                   |
| Shares acquired, each (as for 01/06/2025)   | 14,349                |
| Acquired stock value*, BYN.                 | <b>14,807,020</b>     |
| Acquired stock of Ozeristky-Agro OJSC, %    | 6,9                   |

*\*calculated on the amount of net assets per share*

## Net capital breakdown as of 01.04.2026



## BALANCE SHEET BREAKDOWN, BYN '000

| Indicators          | 01.04.2025 | 01.04.2026 |
|---------------------|------------|------------|
| Fixed assets        | 171,538    | 186,048    |
| Inventory           | 47,111     | 61,285     |
| Accounts receivable | 4,746      | 5,655      |
| Equity              | 193,520    | 213,435    |
| Credits and loans   | 26,782     | 31,264     |
| Accounts payable    | 10,375     | 22,359     |

# OVERVIEW

## OZERITSKY-AGRO OPEN JOINT-STOCK COMPANY

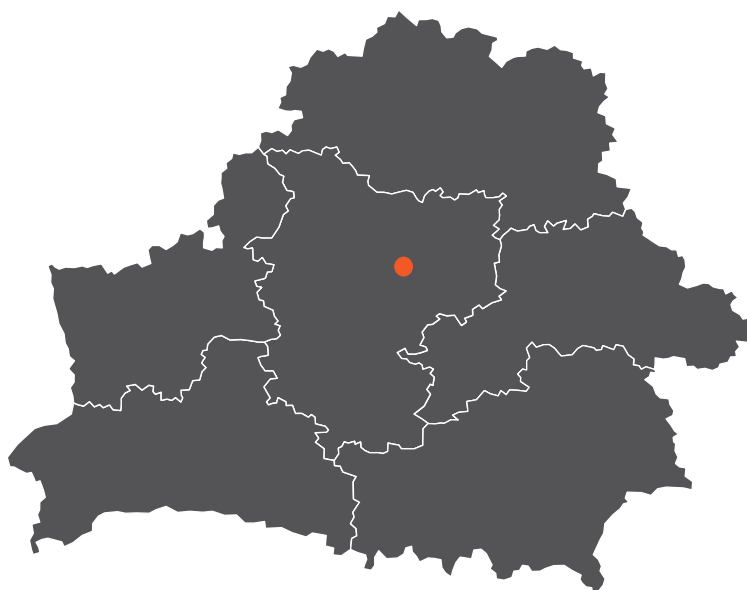
- Ozeritsky-Agro was founded as a private unitary enterprise in Smolevichi District on November 4, 2005, by a resolution of the Minsk Regional Executive Committee via full or partial mergers of six agricultural cooperatives.
- On June 30, 2014, Ozeritsky-Agro PUE changed its name to Ozeritsky-Agro Agricultural Unitary Enterprise
- On December 16, 2016, Ozeritsky-Agro Agricultural Unitary Enterprise changed its name to Ozeritsky-Agro Open Joint-Stock Company (OJSC) by acquiring official Legal Entity Registration Certificate No. 690363881 dated December 16, 2016.

### EQUITY DISTRIBUTION (as of 01.04.2026)

|                                                |          |
|------------------------------------------------|----------|
| Net assets, BYN '000                           | 213,435  |
| Net assets per share, BYN                      | 1,031.92 |
| Authorized capital, BYN '000                   | 75,687   |
| Share value, BYN                               | 366      |
| Common/ordinary shares, each                   | 206,794  |
| Belagroprombank OJSC, each (as for 01/06/2025) | 206,362  |
| Other legal entities, each                     | 432      |
| Preferred shares                               | none     |



# OVERVIEW



## LOCATION



7 Tsentralnaya Street, Agrotown of Sloboda, Ozeritskaya Sloboda Rural Council, Smolevichi District, Minsk Region 22215, Republic of Belarus.



The central estate of Ozeritsky-Agro OJSC is 1 km off the railway station of Sloboda, 10 km off M1 Brest-Moscow National Route and 20 km off Minsk-2 National Airport,



The climate is warm/temperate with unstable winters (average temperature in July: 18.4°C, in January: 5.9°C), average annual precipitation: 573 mm, growing season: 197-200 days, natural fertility of agricultural land: 34.4, arable land: 35.2.



The enterprise area encompasses 26 settlements administered by two rural councils, Ozeritskaya Sloboda and Zabolotye.

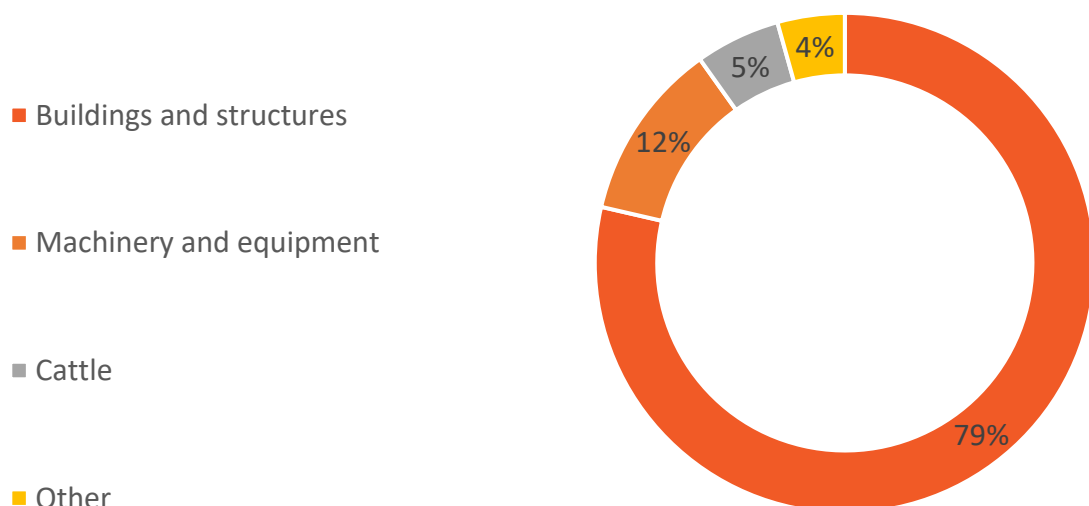


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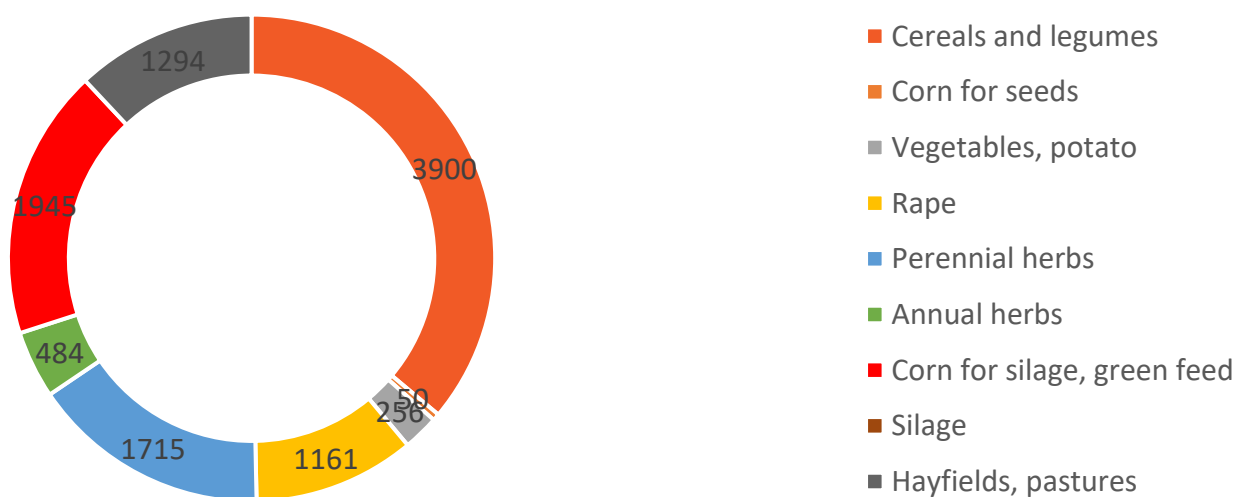
## KEY SPECIALIZATION DATA



## BREAKDOWN OF FIXED ASSETS



## AGRICULTURAL LAND, ha



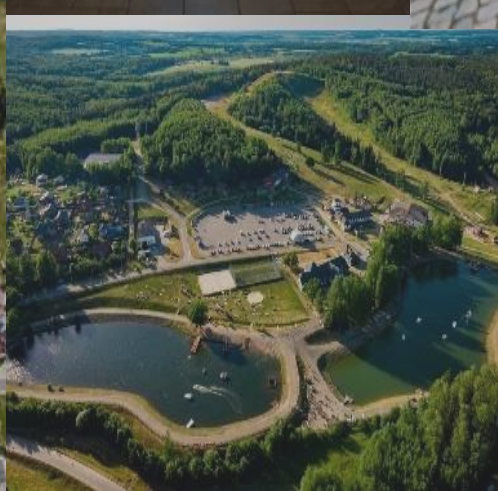
# CORE BUSINESS

Ozeritsky-Agro OJSC is a large multi-profile agro-industrial enterprise.

**Ozeritsky-Agro OJSC** an agribusiness with an area of **11,677 ha.**

1. Crop farming: growing cereals, legumes, forage and industrial crops
  - agricultural land area: 10,775 ha including 9,588 ha of arable land.
  - meadows: 1,186 ha including 990 ha of ameliorated meadows.
2. Livestock farming: commercial dairy/cattle farming
  - total livestock: 8,724 head including 3,086 milking cows;
  - Aberdeen Angus meat breeds - 76 heads.





# TOURIST ACTIVITIES

## **SOSNOVAYA HEALTH CENTER –**

guest house accommodations:

- arrangements for events: wedding/anniversary parties and banquets
- a sauna with a pool
- gazebos for outdoor activities

## **PARK DUBROVA ECOTOURIST COMPLEX –**

beach recreation and fishing.

At present, the Park has the following facilities:

- parking lots for 233 and 86 cars, two security posts, perimeter fencing
- grading/leveling, revetments
- area zoning; prepared construction sites
- offsite utilities and amenities (sidewalks, stairs, sewerage, area lighting);
- «Ecological path» and a recreation area “Khutorok” have been organized for up to 60 vacationers.



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# FACILITIES AND RESOURCES

## OZERITSKY-AGRO OJSC

### Buildings and structures:

commercial dairy farms: 4 each  
cattle fattening and rearing farms: 7 each  
grain cleaning and drying facilities: 5 each  
vegetable storage facility for 10,000 tons: 1 each  
vegetable storage facility for 2,000 tons: 1 each  
greenhouse of 8,000 ha: 1 each

### Transportation department:

tractors + loaders: 86 each  
trucks: 33 each  
combines: 13 each  
foragers: 8 each  
potato harvesters: 5 each  
Tractor's trucks: 68 each

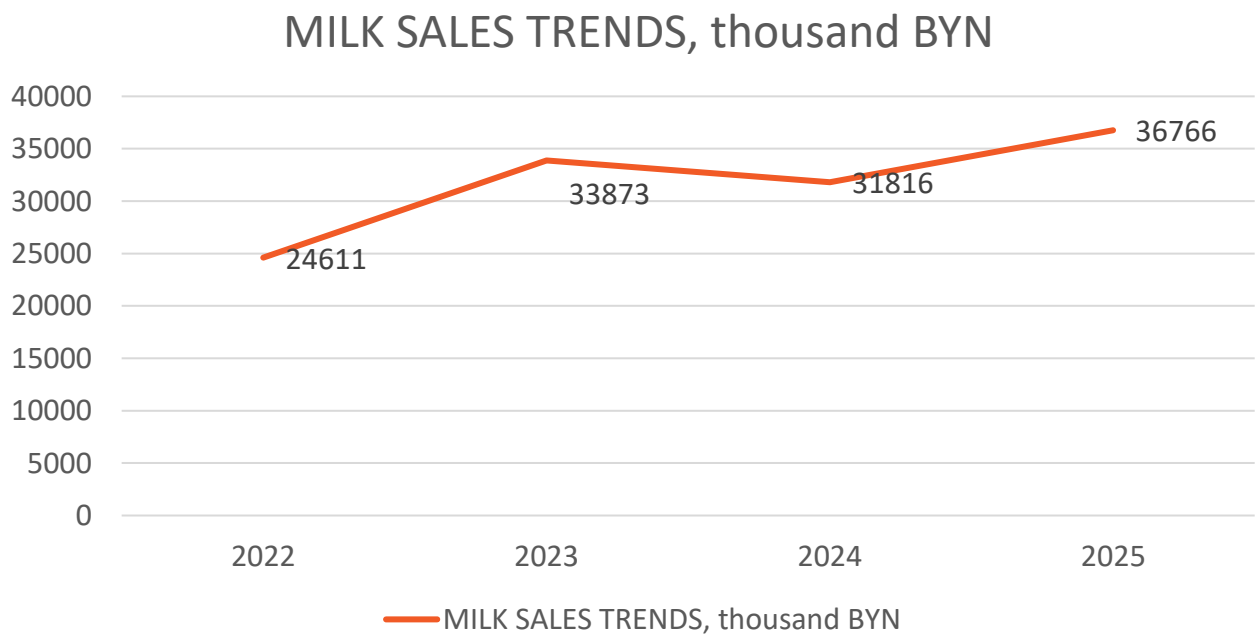
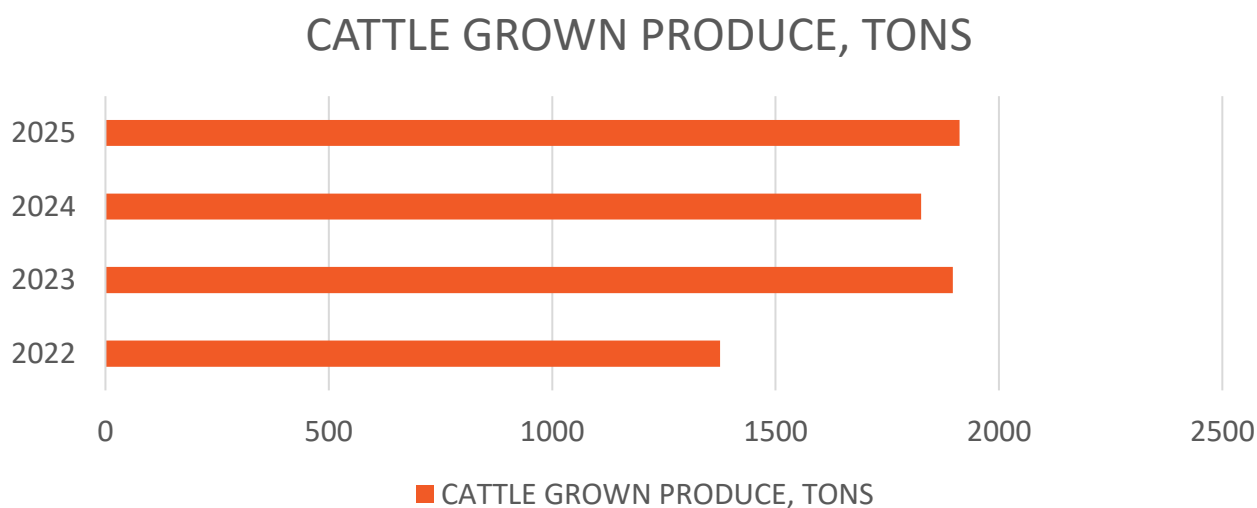
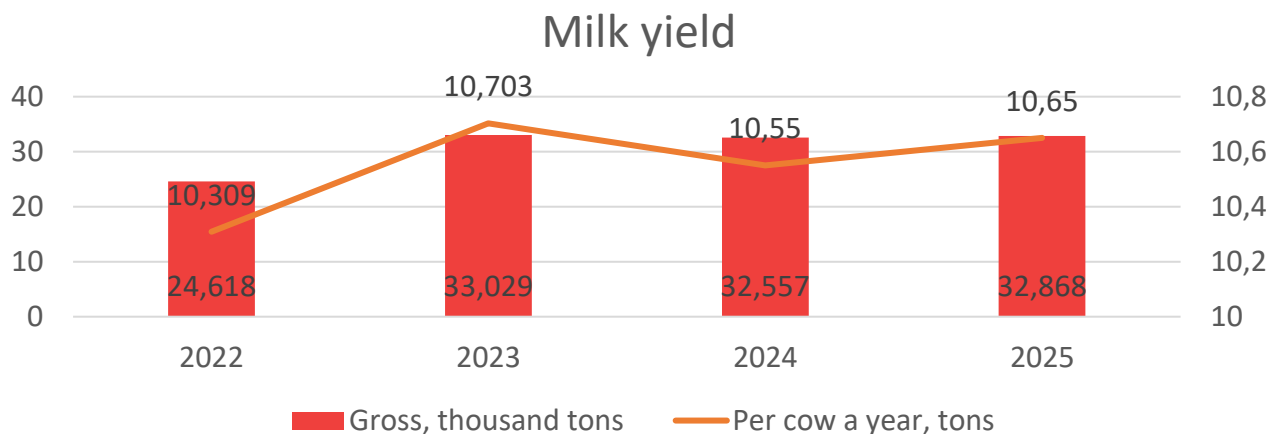
## SOSNOVAYA HEALTH CENTER

Café/bar: 120 seats, including VIP lounge for 12 seats  
8-person guest house: 1 building  
12-person guest house: 2 buildings  
6-person guest house: 1 building  
Sauna (with a billiard room, a swimming pool and a steam room): 10 seats  
10-person gazebo: 1 each  
Conference hall: 20 seats

## DUBROVA AGRO/ECOTOURIST PARK

8-person gazebo: 14 each  
10-person gazebo: 7 each  
12-person floating gazebo: 1 each  
24-person gazebo: 1 each  
Open 50-person gazebo: 1 each  
Fishing bridges: 14 each  
Sand beach: 1,500 m<sup>2</sup>  
Children's beach: 700 m<sup>2</sup>

Children's playground (swings, slides): 1 each  
Standard soccer field: 1 each  
Minifootball field: 1 each  
Volleyball court: 1 each  
Lifesaving station: 1 each  
Changing rooms: 8 each  
Park benches: 32 each



# 2025 GROSS FIGURES

## LIVESTOCK PRODUCTS

### Dairy products

|                             |        |
|-----------------------------|--------|
| Gross yield, tons           | 32 868 |
| Yield per cow, tons         | 10,650 |
| Milk sold, tons             | 30 730 |
| Milk marketability, %       | 93,2   |
| Standard weight sales, tons | 31 020 |
| Standard fat content, %     | 3,63   |

### Cattle farming

|                                  |       |
|----------------------------------|-------|
| Total cattle stock, head         | 8 650 |
| Calves, head                     | 3 481 |
| Grown produce, tons              | 1 912 |
| Average daily weight gain, grams | 912   |
| Gross cattle weight gain, tons   | 1 802 |
| Live weight sales, tons          | 1 288 |

## CROP FARMING PRODUCE

### Commercial production

|                         |         |
|-------------------------|---------|
| Cereals and legumes, ha | 3 900   |
| Processed weight, tons  | 20 148  |
| Rape, ha                | 1 161   |
| Output, tons            | 3 054,5 |
| Potatoes, ha            | 250     |
| Output, tons            | 7 089,2 |
| Indoor vegetables, ha   | 60 000  |
| Output, tons            | 1 552,1 |

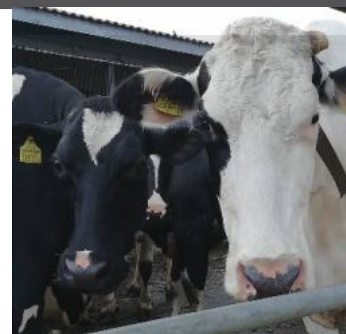
## TOURIST AND RECREATION SERVICES

### Sosnovaya Health Center

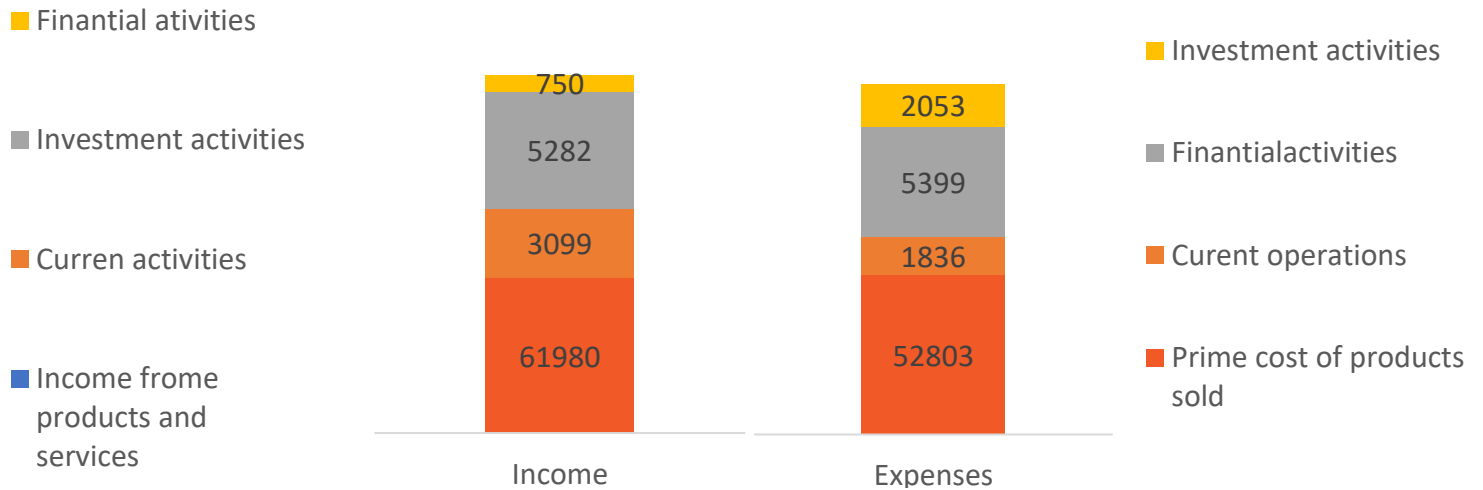
|                          |       |
|--------------------------|-------|
| Guests accepted, persons | 2 181 |
| Total revenue, BYN '000  | 376,5 |

### Park Dubrova Ecotourist Complex

|                                   |        |
|-----------------------------------|--------|
| Recreation area visitors, persons | 20 661 |
| Total revenue, BYN '000           | 122,9  |



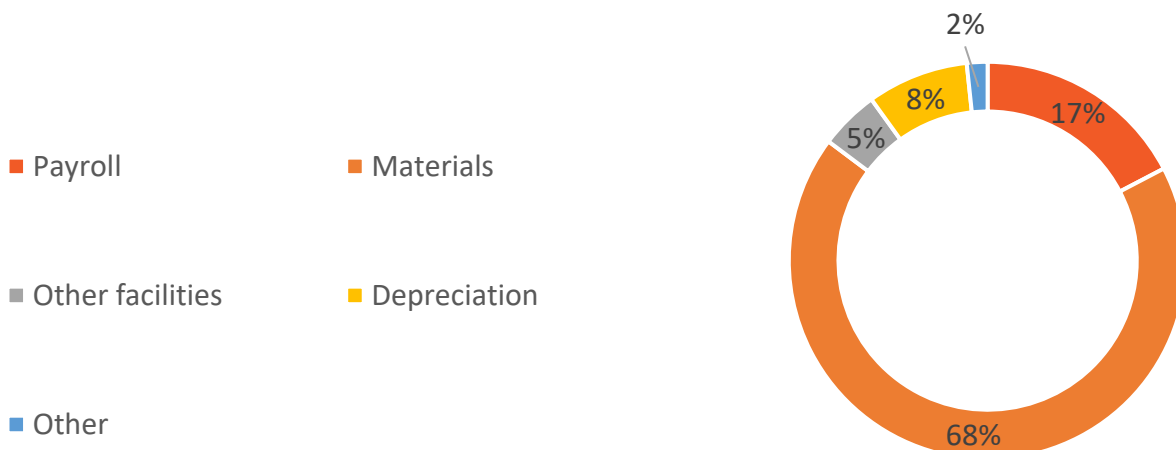
## INCOME AND EXPENSE BREAKDOWN, BYN'000



## BREAKDOWN OF INCOME



## BREAKDOWN OF COSTS



## ANALYSIS OF THE BALANCE-SHEET ASSETS AS OF JANUARY 1, 2026

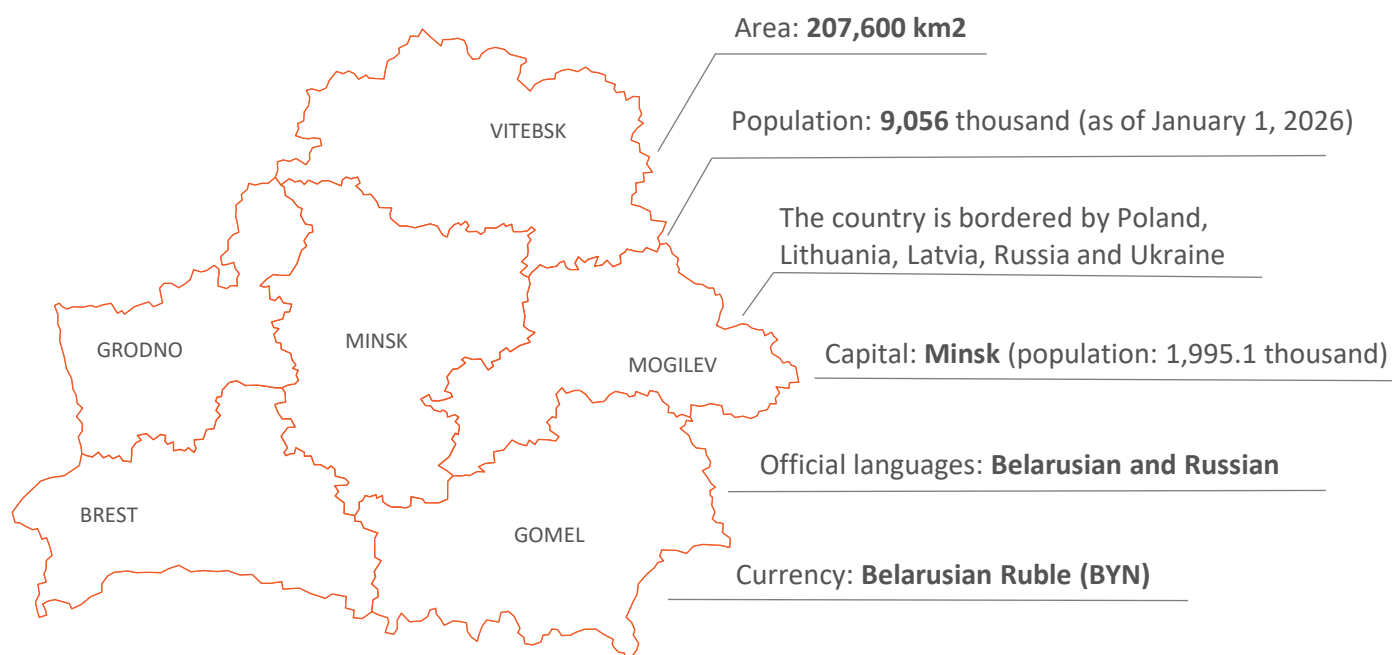
- Long-term assets account for 76.9% of the balance-sheet assets. The book value of fixed assets is BYN'000 188,160.
- The business entity has no incomplete major investment projects: its investments in long-term assets amount to BYN'000 9,694 or 3.7%.
- Current assets are highly liquid for the most part: the inventory totals to BY'000 54 478; or 21% (including 6.2% - reared and fattened livestock).
- The share of the entity's balance-sheet receivables is minor: BYN'000 4,886; or 1.9%.

## ANALYSIS OF THE BALANCE-SHEET LIABILITIES AS OF JANUARY 1, 2026

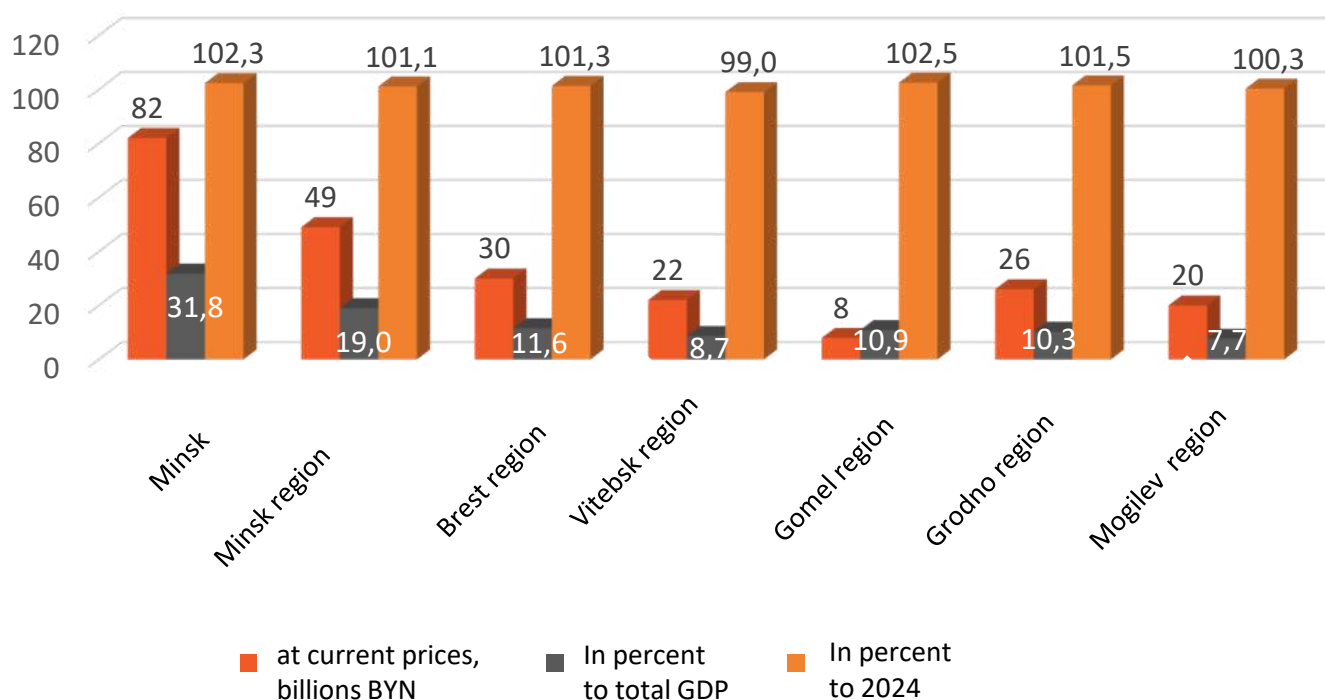
- Equity accounts for the largest part of the balance-sheet liabilities: BYN'000 213 396; or 82.1%.
- The balance-sheet long-term liabilities amount to BYN'000 23,526; or 9.1%.
- The balance-sheet short-term liabilities amount to BYN'000 22 866; or 8.8%, including short-term payables of BYN'000 11,207; or 4.3%.

## ANALYSIS OF FINANCIAL SUSTAINABILITY AND SOLVENCY AS OF JANUARY 1, 2026

- Current ratio: 2.62 (standard:  $\geq 1.5$ ).
- Working capital to current assets ratio: 0.62 (standard  $\geq 0.2$ ). The ratio points at the working capital adequacy.
- Financial liabilities to assets ratio: 0.18 (standard:  $\leq 0.85$ ). The ratio describes the enterprise's ability to cover its financial liabilities after sale of its assets.



## 2025 GRP and GDP Breakdown\*



\*Data for January – November 2025

# PROFILE OF THE REPUBLIC OF BELARUS

## GEOGRAPHIC POSITION

- The Republic of Belarus is situated in the center of Europe at the intersection of west-east and north-south trade routes. The country is crossed by the shortest transportation links between EAEU and Western Europe. The Republic of Belarus is bordered by Lithuania and Latvia to the north, Ukraine to the south, the Russian Federation to the east and Poland to the west. The country's geographic position is of a strategic importance in terms of transport connections between the West and the East, as well as between the North and the South. The distance from Minsk to Warsaw is 500 km, to Moscow – 700 km, to Berlin – 1,060 km, and to Vienna – 1,300 km.
- The Republic of Belarus covers a total area of 207,600 square km. Belarus extends 560 km from north to south, 650 km – from west to east. Belarus has a larger area than such countries as Austria, Ireland, Portugal and Greece. The national capital is the city of Minsk, which is located on the same latitude as Hamburg and Dublin. The highest point in Belarus is Dzyerzhinskaya Hara (345 meters above sea level) in Minsk Region. The lowest point in the country is in the Neman valley in Grodno Region (80-90 meters above sea level). Belarus is divided into six regions.

## CLIMATE

- A temperate continental climate with mild winters and frequent thaws, rainy and cool summers. Average temperature in January is minus 6°C, in July – plus 18°C. Average annual precipitation in Belarus ranges from 550 to 700 mm.

## POPULATION

- More than 9 mn people live in Belarus. The Republic of Belarus is a multiethnic country; 78% of the population live in cities.

## LANGUAGES

- The official languages are Russian and Belarusian.
- Russian, English and German are widely used for business communication.



## FOREIGN TRADE OF THE REPUBLIC OF BELARUS



# PROFILE OF THE REPUBLIC OF BELARUS

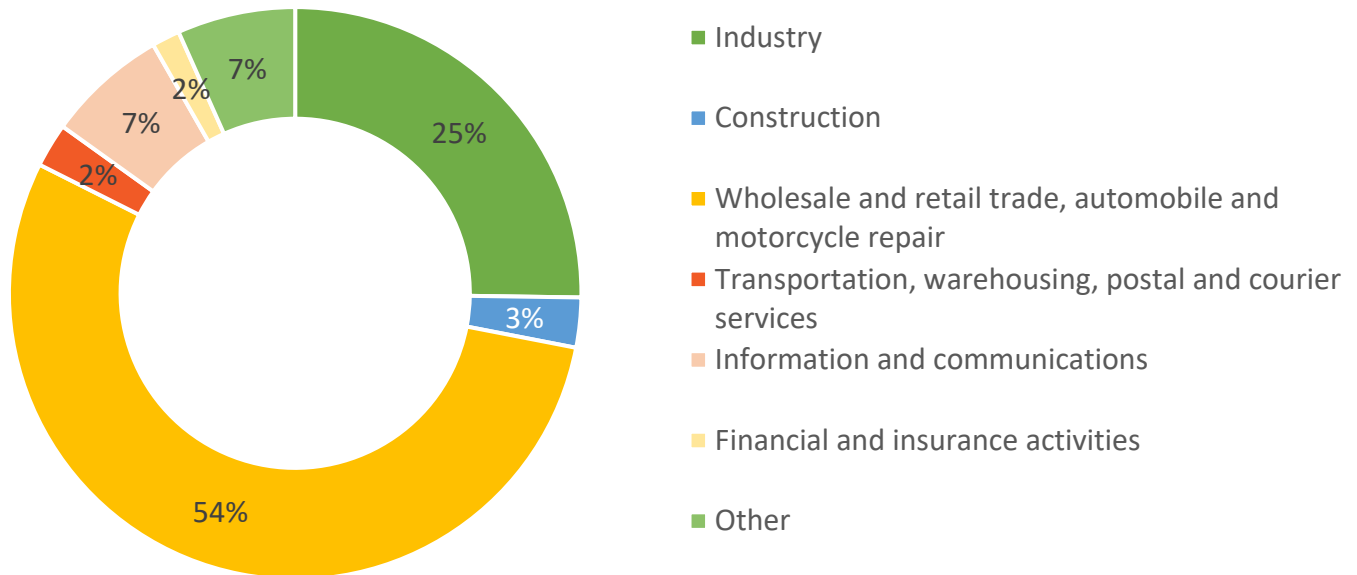
## TIME ZONE

- The Republic of Belarus is situated in FET (UTC +3) time zone. Seasonal time changes are cancelled in Belarus.

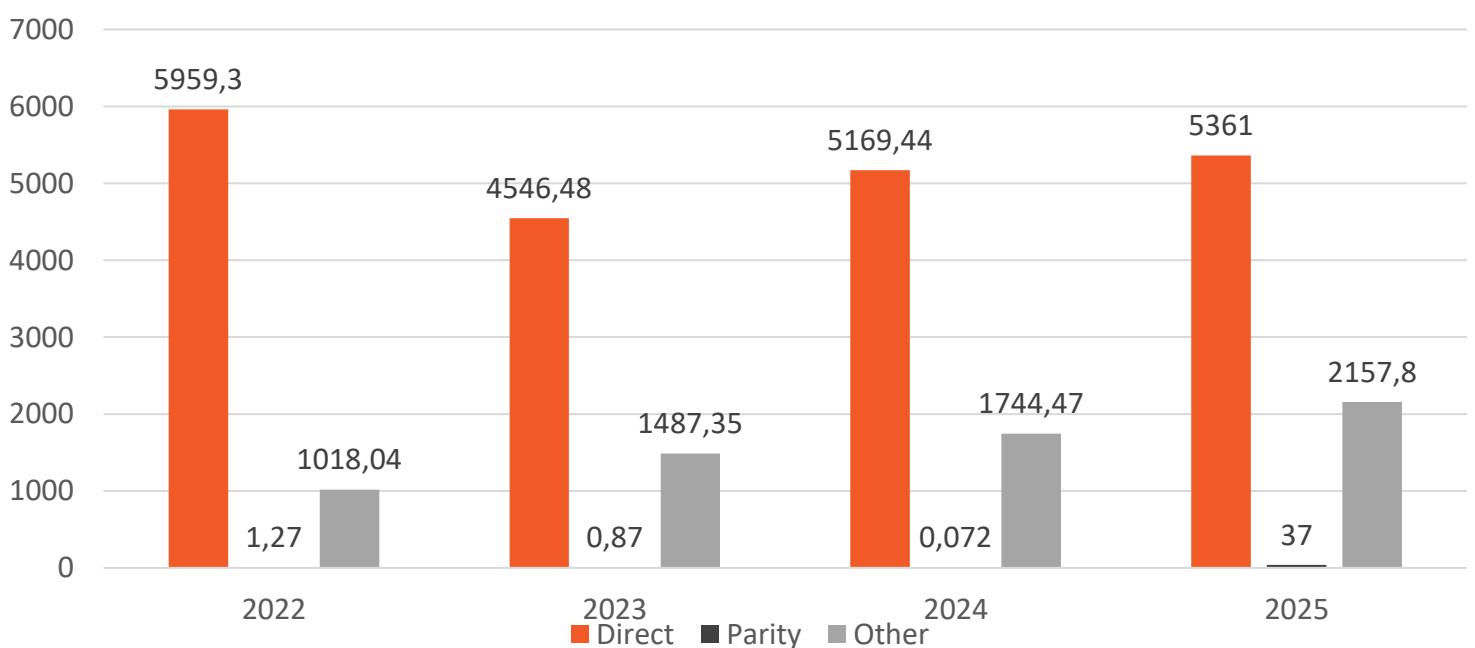
## ECONOMY

- The Republic of Belarus is an export-oriented country with a well-developed manufacturing industry, services sector and agriculture. The Republic of Belarus adheres to the concept of a socially-oriented market economy.
- The main trade partners of Belarus are Russia, the EAEU, and the CIS countries. Belarusian manufacturers are expanding their presence in the markets of Asia, Africa, America, and Oceania. The work to expand access to the markets of the "far arc" countries by concluding free trade agreements is carried out jointly with the EAEU partners.
- In 2025, the foreign trade turnover of the Republic of Belarus amounted to USD 105 bn including export - USD 51.7 bn, import – USD 53.5 bn.
- Belarus exports the following main commodity groups:
  - products of the petrochemical complex (oil products, chemical fibers, tires)
  - potassium and nitrogen fertilizers
  - metal products
  - agricultural machinery and trucks
  - meat and dairy products; sugar and other produce of the agricultural complex.
- Raw materials: oil, gas and minerals, as well as mechanical engineering components account for the main volume of the country's import.

## Foreign investment by type of economic activity in 2025



## Foreign direct investment in the real sector, BYN'000



# INVESTMENT CLIMATE

## INVESTMENT REGULATIONS

- The main documents governing investment activities in the Republic of Belarus are the Law of the Republic of Belarus “On Investments” (No. 53-Z, dated July 12, 2013); and the Law of the Republic of Belarus “On Concessions” No. 63-Z, dated July 12, 2013.

## DOUBLE TAXATION AGREEMENTS

- The Republic of Belarus has fully valid agreements on the avoidance of double taxation with the following countries: the Russian Federation, China, the United Arab Emirates, Hong Kong, Saudi Arabia, Austria, Turkey, Kazakhstan, Qatar, Kuwait, etc.

## AGREEMENT ON THE PROMOTION AND MUTUAL PROTECTION OF INVESTMENTS HAS BEEN CONCLUDED WITH A NUMBER OF COUNTRIES

- The Republic of Belarus has concluded more than 60 bilateral agreements on the promotion and mutual protection of investments (including with China, the United Arab Emirates, Turkey, the EAEU states, and other international partners), guaranteeing investors protection of their rights and protection from unlawful seizure of property.

## THE REPUBLIC OF BELARUS HAS A NUMBER OF PREFERENTIAL REGIMES THAT ARE USEFUL TO INVESTORS

- A special regime, in accordance with Decree No. 6 of the President of the Republic of Belarus dated May 7, 2012, applies to commercial organizations of the Republic of Belarus and individual entrepreneurs registered in the Republic of Belarus with their location (residence) in medium-sized and small urban settlements, or rural areas, and engaged in the production of goods (performance of work, provision of services) in these areas. Taxation and benefits include a 7-year exemption from:
  - profit tax, income tax on the sale of own-produced products;
  - payment of state fees for issuing licenses;
  - other taxes and fees (except VAT, excise taxes, stamp and offshore duties, state fees, patent duties, customs duties and fees, land payments, tax for the use of natural resources (environmental tax), taxes calculated, withheld, and transferred in the performance of tax agent duties) and contributions to innovation funds.

In order to build a highly productive agro-industrial complex of the future in the Republic of Belarus, the State Program “Agro-industrial Complex of the Future” for 2026–2030 was adopted, approved by Resolution No. 814 of the Council of Ministers of the Republic of Belarus dated December 31, 2025, which provides for state support in the form of budget transfers, as well as bank loans to legal entities implementing investment projects included in the subprograms of the above-mentioned program and includes the construction, including reconstruction, of dairy farms, as well as the construction (erection, reconstruction and modernization) of fruit storage facilities.



# PROJECT OWNER

## **THIS INVESTMENT MEMORANDUM WAS INITIATED BY BELAGROPROMBANK OPEN JOINT-STOCK COMPANY**

- Universal commercial bank with 94.99% shares owned by the State
- Registered on September 3, 1991 (by Letter of the National Bank of the Republic of Belarus No. 03005/184 dated September 3, 1991).
- Parent organization of the bank holding company
- Bank authorized by the Government of Belarus to provide services for national programs.
- More than 36,000 corporate and 1.6 retail clients.

## **BELAGROPROMBANK OJSC HOLDS LEADING POSITIONS IN THE BANKING SECTOR OF THE REPUBLIC OF BELARUS**

- No. 2 in size of the authorized capital, client assets and deposits
- Ranks 18<sup>th</sup> among 25 largest banks of Central and Eastern Europe (Top 25: Central & Eastern Europe).
- Regional network: The Customer Services Centre of the Central Office, The Center of major business, 6 regional directorates, over 250 banking services centres and supplementary offices, a representative office in the Italian Republic (Milan)

## **VALUES OF BELAGROPROMBANK**

- The bank's core value is comprehensive support for the country's development through promoting economic growth, creating additional value for clients and society, and facilitating the strengthening of statehood.
- A value that is fundamental to every person.
- Support for family values is unconditional for the bank. Value of each person's individuality.

## **BELAGROPROMBANK OJSC is an active participant in the world financial market**

- Has a wide geography of cooperation with foreign financial organizations from around the world
- Accepted by a number of national export credit insurance agencies
- It is among the leading credit / finance institutions in the Republic of Belarus in terms of credit resource attraction on the international capital markets

# Compliance with safe operation standards

| Name of the standart          | Standart      | Fact<br>(as of 01.05.2026) |
|-------------------------------|---------------|----------------------------|
| Regulatory capital, mn BYN)   | 60.0 and more | 3,228.7                    |
| Capital adequacy, %           | 10%           | 16.745                     |
| Common Equity Tier I ratio, % | 4.5%          | 13.513                     |
| Tier I Adequacy, %            | 8.5%          | 14.053                     |

# CONTACT INFORMATION

## HEAD OFFICE OF BELAGROPROMBANK OJSC

Address: 3 Zhukova Avenue, Minsk 220036, Republic of Belarus

Telex: 25 21 13 APBRB BY

BIC: BAPBBY2X.

E-mail: [info@belapb.by](mailto:info@belapb.by)

Board Chair: Anatoly Anatolyevich Lysiuk

## EXECUTIVE IN CHARGE:

Parfenovich Vladimir Anatolyevich,

Director of the Investment Project Implementation Center of  
Belagroprombank OJSC

Address: 4 Sharangovicha St, Minsk 220018, Republic of Belarus

Office telephone: +375 17 218 56 22

E-mail: [v.parfenovich@belapb.by](mailto:v.parfenovich@belapb.by)

